

Urdorf, 18 July 2013

Lombard International Assurance launches XENTIS to deliver service excellence to their clients

Following a one year implementation program, the XENTIS Investment Management System of Swiss software provider, Profidata Group, has been operational at Lombard International Assurance S.A. (Lombard) in Luxembourg since the middle of July 2013. With XENTIS, Lombard manages the unit-linked investment solutions of their high net worth clients and offers a sophisticated range of services which take complex customer demands and the rise of high data volume into account.

Eric Lippert, CIO of Lombard, is impressed by the new Middle and Back Office platform: 'This project is a significant milestone in the implementation of our strategic development plan. Thanks to the partnership with Profidata, Lombard was able to migrate and replace the multiple satellite systems previously used to XENTIS, on time and within budget. These results are tangible proof that Profidata is a flexible and reliable partner'.

Bernard Denis, Head of Fund Accounting at Lombard holds a similar view: 'XENTIS has consistently demonstrated its capability to meet our requirements throughout the course of the implementation project. There are currently over 100 users, all of whom appreciate its user-friendliness, flexibility and process automation which ultimately result in significantly enhanced service quality for the benefit of our partners and clients'.

'We welcome the excellent business relationship and collaboration with Lombard. This project once again underlines the capacity of XENTIS to cover the extensive requirements of an internationally operating financial service provider', says Peter Klein, member of the Profidata Group management board. 'Reliance on the software is absolutely essential for innovative insurance companies such as Lombard to implement new business models efficiently with little effort, meet changing market conditions and respond accordingly to legal requirements'.

Lombard International Assurance S.A., Luxembourg

Lombard International Assurance S.A. is Luxembourg's leading life assurance company with sales capabilities spread across 12 markets and total assets under administration over € 23 billion. Lombard is part of the International Division within the Friends Life group that was acquired by Resolution Ltd in 2009.

Lombard is a truly pan-European provider of unit-linked life assurance, offering wealth planning solutions to high and ultra-high net worth individuals. Lombard pioneered privatbancassurance solutions that use life assurance as a sophisticated financial planning tool incorporating the invaluable benefit of Luxembourg's solid insurance policyholder protection regime.

Lombard does not market directly to its end clients but collaborates with a strong international distribution network of private banks, wealth managers and independent financial advisers.

Please find further information at www.lombard.lu.

Profidata Group

Profidata Group is a Swiss provider of investment and wealth management software for the financial service industry. Over 70 clients in Europe use the software products XENTIS and e-AMIS of the Swiss company that was founded in 1985. Today the group headquarters and software development centre are located in Urdorf, near Zurich. The group also has offices in Frankfurt/Main, Saarbrücken, Luxembourg, London and Vaduz. Each of these offices provides local support for customers using the software and support for new sales.

Please find further information at www.profidatagroup.com.

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